

**Technology, Media & Telecom: Semiconductor Manufacturing**

Important disclosures may be found on the last two pages of the report.

MEMC ELECTRONIC MATERIALS, INC. (WFR: \$19.07*)St. Peters, MO
October 13, 2005**Underperform**Price Target \$15.00
Opinion Downgrade**STOCK DATA**

52 Week Range	\$23.75-\$8.46
ADTV - 3 Month	3.0
Market Cap	\$3,993.3
Shares	224.7
Outstanding (Diluted)	

EARNINGS DATA

EPS (FD Operating)			
Dec.	2004A	2005E	2006E
1Q	\$0.16	\$0.23A	\$0.25
2Q	0.19	0.26A	0.28
3Q	0.27	0.28	0.32
4Q	0.27	0.30	0.33
FY	\$0.89	\$1.07	\$1.18
P/E	14.8x	17.9x	16.1x

FY	2004A	2005E	2006E
Revenue	1,028.0	1,117.5	1,213.1

FINANCIAL DATA

	2Q05
Cash & Equivalents	101.0
Accounts Receivable	132.1
Inventories	134.9
Current Assets	395.2
Total Assets	1,079.5
Total Current Liabilities	199.9
Long-Term Debt	108.2
Total Debt	129.9
Total Stockholder Equity	563.6

Financial Values In Millions

WFR: Peeling Off the Layers, Separating the Facts from the Hype--Downgrading to Underperform**Summary and Recommendation**

We are finally downgrading the shares of MEMC from Market Perform to Underperform, while keeping our price target unchanged at \$15. Although we expect MEMC to exceed our 3Q estimates, we believe that upside to '06 EPS estimates will be limited (to, at best, less than 10%) because: 1) increased 300mm raw wafer capacity (a factor that was further highlighted in yesterday's news from SUMCO that it will raise \$1.2B in mid November to fund capacity expansion), and 2) our view that the polysilicon pricing impact is negligible to MEMC's overall revenues. These, combined with the appropriate valuation multiple (a matter that, in our view, has been missed by the Street), do not give us a price target that would much exceed the mid teens. The risk to our argument is whether or not MEMC decides to actually purchase a solar panel manufacturing company/facility. But we believe that investors should remain focused on the organic revenues, peak margins and, thus, free cash flows (given the capital-intensive nature of this industry). We continue to encourage investors to swap from MEMC into ATMI, given ATMI's earning power.

Key Points

- **With margins expected to peak at high 20s, earnings upside in '06 is limited to revenue growth.** Given the capital-intensive nature of this industry and a 50% increase in 300mm wafer capacity at MEMC, we do not expect a meaningful expansion to our operating-margin assumptions.
- **Competitors raising capital, resulting in additional wafer capacity in '06, putting pressure on ASPs.** Given the news from SUMCO, we are more certain that there will be sufficient 300mm capacity in '06, thus limiting pricing power.
- **How to best value WFR; consumable vs. capital intensity.** Given that long-term revenue growth is expected to remain 10%-12% (the significant capex to bring up 300mm capacity--or otherwise lose market share--and limited margin expansion), we believe investors should not only consider the P/E multiple, but also the free cash flow outlays and whether or not the company can improve the ROIC.

First Things First: a Preview of the Third Quarter

MEMC has not announced the date of the 3Q05 earnings release, but we expect the company to exceed our estimates on both the top and bottom lines. As we highlighted in our Asia trip report from early September, based on our checks with Japanese competitors as well as wafer distributors, we believe 300mm wafer prices increased by as much as 10% (QOQ) during the quarter, while 200mm wafer prices were flat (QOQ); we would expect MEMC to have experienced similar increases in wafer ASPs. Additionally, given the company's emphasis on the shortages of polysilicon material, we would also expect some polysilicon-related revenues to have finally started to contribute. Therefore, given the expected upside to revenues and a modest improvement in the overall margins, we expect upside to our earnings estimate.

Figure 1: FBR Estimates versus Company Guidance and Consensus

	SEP05E				Compares		DEC05E		
	Reported	Est	Guidance	Consensus	JUN05A	SEP04A	Est	Guidance	Consensus
Rev (\$M)	\$286	\$286	\$284-\$289	\$289	\$275	\$275	\$298	N/A	\$304
% Y/Y	4%	4%			8%	41%	11%		
% Q/Q	4%	4%	3% - 5%		7%	8%	4%		
GM	37%	37%	improve over 2Q		36%	40%	37%		
OM	26%	26%	improve over 2Q		26%	30%	27%		
Tax Rate	14%	14%			12%	25%	14%		
Shares (M)	225	225			225	220	225		
OP EPS	\$ 0.28	\$ 0.28		\$ 0.29	\$ 0.26	\$ 0.27	\$ 0.30	N/A	\$ 0.32

Source: FBR Research and company reports

However, based on our most recent checks with wafer distributors, we do not expect much of a 300mm wafer ASP increase in 4Q05. We remind investors that, in our opinion, a majority of contracts (short- and long-term) are based on volume and not ASPs. Although some may argue that customers are renewing contracts, thus helping MEMC with ASPs, we believe that minimum guaranteed order volume is the main issue in contract negotiations, not ASPs. Given our expectations of 4%-5% QOQ growth in the overall wafer starts in 4Q05, as well as a bit of polysilicon-related revenues, we expect MEMC to guide to, at least, 5% QOQ revenue growth for 4Q05, above our current estimate. Given higher margins in 3Q05, and higher revenues in 4Q05, we also expect the company's 4Q05 operating profit to exceed our current estimate.

Despite Expected Upside to 2H05 Estimates, We See Limited Upside to '06 Estimates

We have been arguing for some time that, unless '06 presents a super-cycle in the semiconductor industry, MEMC's earnings growth (above and beyond our current estimate) is limited. We continue to believe that upside to our next year's EPS estimate is limited because: 1) the lack of a 300mm wafer ASP increase, and 2) the lack of meaningful revenues from the sale of polysilicon material into the spot market.

1) Why the 300mm wafer ASPs increase will be very limited, at best. Figure 2 below illustrates the historical trends in ASP changes when wafer manufacturers migrate to larger wafers. Although the quality of 300mm wafers represents an opportunity by which select wafer manufacturers could gain some pricing power, overall pricing trends are downward at every migration.

In addition, we found out yesterday that SUMCO will proceed with its planned IPO early next month, with the proceeds expected to fund 300mm wafer-capacity increases of as much as 40% per year over the next two years. Wacker-Siltronic also told us, in mid September, that it remains on target with its planned equity offering, which is expected to help fund capex for 300mm wafer-capacity expansion. And, based on our research, we believe Shin-Etsu will increase 300mm wafer capacity by 30%-40% in '06, while Komatsu could increase it by as much as 50%. Such trends, along with our expectations of 45%-50% 300mm wafer-capacity increases at MEMC in '05, lead us to believe that there will not be as much pricing power next year. This, combined with our best-case assumption that 200mm wafer capacity remains unchanged but fully utilized, leads us to believe that the overall ASPs may be flat to up slightly--as a best case.

**Figure 2: Historical Blended ASP of Polished and Epitaxial Wafers, at Start of Year, 1998-2004
(Price per Square Inch U.S. Dollars)**

Wafer Diameter	1998	1999	2000	2001	2002	2003	2004	CAGR
3 Inches	\$2.05	\$1.99	\$1.96	\$1.98	\$1.90	\$1.84	\$1.68	-3.2%
%Y/Y Change		-3%	-2%	1%	-4%	-3%	-9%	
100 mm	\$2.02	\$1.91	\$1.90	\$1.90	\$1.81	\$1.90	\$1.85	-1.4%
%Y/Y Change		-5%	0%	0%	-5%	5%	-3%	
125 mm	\$1.94	\$1.83	\$1.83	\$1.79	\$1.63	\$1.53	\$1.46	-4.6%
%Y/Y Change		-6%	0%	-3%	-9%	-6%	-5%	
150 mm	\$2.00	\$1.68	\$1.64	\$1.65	\$1.46	\$1.38	\$1.28	-7.1%
%Y/Y Change		-16%	-2%	1%	-12%	-5%	-7%	
200 mm	\$2.54	\$1.95	\$1.80	\$1.78	\$1.44	\$1.30	\$1.20	-11.7%
%Y/Y Change		-23%	-8%	-1%	-19%	-10%	-7%	
300 mm	N/A	N/A	N/A	N/A	\$4.66	\$3.03	\$2.49	-27.0%
%Y/Y Change						-35%	-18%	

Source: Gartner Dataquest and FBR Research

2) Why we remain doubtful about the impact of a polysilicon shortage on MEMC's earnings power.

As known by any average Joe on the Street, there is a shortage of polysilicon material used in the solar cell industry. It should be noted that the solar-grade poly is of a lower grade when compared to the semiconductor wafer poly grade. The shortage of solar poly grade, in our opinion, has led the spot solar-poly ASP to increase to \$60-\$65/kg, while the semiconductor-grade poly is currently sold at \$90-\$100/kg in the spot market. Given this scenario, the bulls have been arguing for incremental revenues as MEMC sells its excess poly material into the solar market.

Although we find the above scenario a clever way of leveraging the company's resources, we still find it hard to quantify the impact of poly sales into the solar market when MEMC's internal polysilicon manufacturing utilization rate was near 100% as of 4Q04. And, based on the past several quarterly conference calls, we do not expect MEMC's internal polysilicon capacity to increase by more than 3%-5% per year for the next two to three years. Therefore, given MEMC's plans to increase its own semiconductor capacity by 100% in '05 and 45%-50% in '06, this leads us to believe that MEMC may not have enough excess polysilicon material to sell into the spot market. As with semi-grade polysilicon, our research suggests that the top raw wafer manufacturers have either secured long-term poly supply, or have their own subsidiaries making polysilicon.

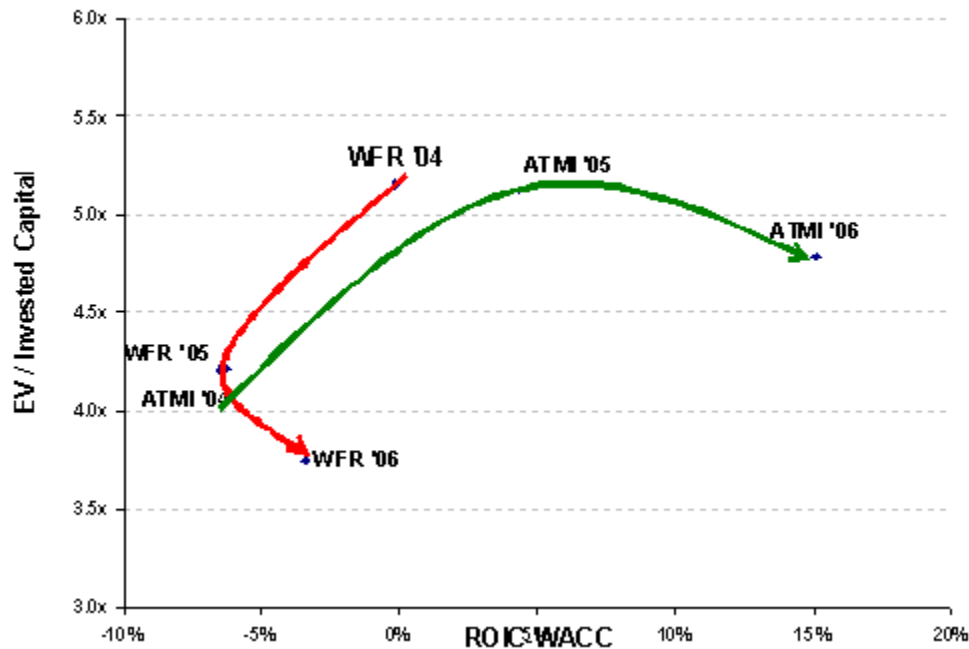
How to Value a Capital-Intensive Commodity Business

Two of the most challenging issues, in our opinion (regarding whether to buy, sell, or hold on to the shares of MEMC), have been valuation and determining what valuation methods/metrics to apply. Although the bulls highlight the company's low P/E multiple, we remind investors of a few critical factors: 1) MEMC's long-term business model is based on a commodity business. Even if such requirements as SOI or strained silicon help with some pricing power, in the long term (>1 year), this remains a commodity business, with the bulk of ASP power coming in the up-cycles; and, even though there are fewer vendors in the industry, the larger vendors with sizable market share are beginning to add capacity as a mean of consolidating or retaining market share. 2) Although this is a commodity business, it still remains a capital-intensive one, given the capacity requirement.

Therefore, we believe investors should focus on free cash flows and ROIC to better determine management's effectiveness. Below, we have provided an analysis of two consumable companies: MEMC, which still requires significant capex (approximately 15% of revenues in '05 and '06); and ATMI, with a capex requirement of less than 10% in '05 and '06. We note that ATMI has become a less capital-intensive company following the company's divestiture of its non-core businesses in '04.

Figure 3 below shows the current enterprise value as a multiple of the invested capital for each company against the ROIC (excluding the cost of capital), a metric illustrating the value that each company generates for its shareholder for each given year. Therefore, as the value created by the company increases for the given assets employed in creating the value, the market is expected to give a higher premium. As explained above, given MEMC's capital requirement and, thus, estimated free cash flow for the years '04-'05, the figure below shows that MEMC, according to our estimates, will not create much "value," though ATMI, through the divestiture of its capital-intensive businesses in '04, is expected to significantly increase the value created. In conclusion, we are using this graph to highlight the importance of the right "comparable peer group" when evaluating the shares of MEMC. And, to that end, we caution investors against using ATMI, or other less capital-intensive consumable companies like ATMI, in the valuation comp group.

Figure 3: EV/Invested Capital versus ROIC-WACC for WFR and ATMI (2004-2006E)



Source: FBR Research and company reports

To the extent that we do not expect a significant upside to our revenue assumptions for next year, and in the absence of operating-margin expansion above and beyond what is in our '06 model, we believe that a 10x-12x multiple is most appropriate. This, combined with less than 10% upside to our '06 EPS estimate (assuming a best-case scenario), leads us to believe that our \$15 price target is the most appropriate. We therefore encourage investors to take profit here as, once true earning power is realized, we expect most of the hype to come out of the stock.

Risks

The microelectronics business is highly cyclical, with occasional periods of extreme imbalance between supply and demand.

We expect the overall semiconductor market to continue to improve into 2006. Current risks to this thesis are the following: 1) global GDP weakens unexpectedly; 2) overall semiconductor demand falls below our expectations; and 3) overall capex equipment installations (and thus supply) come in below our current

expectations.

Although Texas Pacific Group's (TPG) ownership in MEMC has been reduced, from 34% to its current level of about 25%, we believe that this is still an overhang on the stock that has nothing to do with fundamentals. We expect further reduction in TPG's ownership going forward.

Although the industry has consolidated, mitigating the risk of wafer-supply overcapacity, we believe that the risk of overcapacity remains, as Japan-based competitors, with deep pockets, could flood the market with 300mm capacity aimed at increasing market share, although such an increase in supply is not expected to fully materialize until 2H06.

Company Profile

Incorporated in 1984, MEMC Electronic Materials, Inc. is engaged in the design, manufacture, and sale of electronic-grade wafers for the semiconductor industry. The company provides wafers in sizes ranging from 100 millimeters (4 inches) to 300 millimeters (12 inches), including three general categories of wafer: prime polished, epitaxial, and test/monitor. Its principal customers are semiconductor device manufacturers, including major memory, microprocessor, and application-specific integrated circuit (ASIC) manufacturers and foundries. MEMC's wafers are used as a starting material for the manufacture of various types of semiconductor devices, including microprocessor, memory, logic, and power devices. The company operates manufacturing facilities in Europe, Malaysia, Japan, South Korea, the United States, and Taiwan.

(FY DEC)	12 Oct 05	MAR04A	JUN04A	SEP04A	DEC04A	FY04	MAR05A	JUN05A	SEP05E	DEC05E	FY05	MAR06E	JUN06E	SEP06E	DEC06E	FY06
REVENUE		228.8	255.5	275.3	268.4	1,028.0	257.9	275.4	286.4	297.9	1,117.5	283.0	297.1	314.9	318.1	1,213.1
% Change Y/Y		215%	33.2%	40.5%	30.9%	316%	12.7%	7.8%	4.0%	11.0%	8.7%	9.7%	7.9%	10.0%	6.8%	8.6%
% Change Q/Q		116%	11.7%	7.7%	-2.5%		-3.9%	6.8%	4.0%	4.0%		-5.0%	5.0%	6.0%	1.0%	
TOTAL COGS		155.4	168.4	164.5	170.2	658.5	164.6	175.0	181.1	186.5	707.1	182.8	188.3	192.0	192.8	755.9
GROSS PROFIT		73.3	87.2	110.7	98.2	369.4	93.3	100.4	105.3	111.3	410.4	100.2	108.8	122.9	125.3	457.2
% Total Revenue		32.1%	34.1%	40.2%	36.6%	35.9%	36.2%	36.5%	36.8%	37.4%	36.7%	35.4%	36.6%	39.0%	39.4%	37.7%
R&D		8.9	9.3	9.4	10.4	38.0	11.4	11.0	11.0	10.5	43.9	10.0	10.5	11.0	11.1	42.7
% Total Revenue		3.9%	3.6%	3.4%	3.9%	3.7%	4.4%	4.0%	3.8%	3.5%	3.9%	3.5%	3.5%	3.5%	3.5%	3.5%
SG&A		17.2	17.8	17.8	19.2	71.9	18.2	18.3	18.5	20.3	75.3	19.8	21.4	22.7	22.9	86.8
% Total Revenue		7.5%	7.0%	6.5%	7.1%	7.0%	7.0%	6.7%	6.5%	6.8%	6.7%	7.0%	7.2%	7.2%	7.2%	7.2%
OPERATING PROFIT		47.2	60.0	83.6	68.6	259.5	63.7	71.1	75.8	80.6	291.2	70.4	77.0	89.2	91.3	327.8
% Total Revenue		20.7%	23.5%	30.4%	25.6%	25.2%	24.7%	25.8%	26.5%	27.1%	26.1%	24.9%	25.9%	28.3%	28.7%	27.0%
% Change Y/Y		44.4%	78.2%	128.9%	72.9%	81.9%	34.9%	18.4%	-9.3%	17.4%	12.2%	10.4%	8.3%	17.7%	13.2%	12.6%
% Change Q/Q		19.0%	27.1%	39.2%	-17.9%		-7.2%	11.5%	6.7%	6.3%		-12.7%	9.3%	15.9%	2.3%	
OTHER		6.5	(9.1)	(0.4)	2.4	(0.6)	(1.3)	(1.5)	(1.0)	(1.0)	(4.8)	(1.0)	(0.8)	(0.5)	(0.5)	(2.8)
PRETAX PROFIT		53.7	51.0	83.2	71.1	258.9	62.4	69.6	74.8	79.6	286.4	69.4	76.2	88.7	90.8	325.1
% Total Revenue		23.5%	19.9%	30.2%	26.5%	25.2%	24.2%	25.3%	26.1%	26.7%	25.6%	24.5%	25.6%	28.2%	28.5%	26.8%
% Change Y/Y		83.2%	47.5%	70.9%	64.0%	66.1%	16.2%	36.5%	-10.0%	12.0%	10.6%	11.1%	9.5%	18.6%	14.0%	13.5%
% Change Q/Q		24.0%	-5.1%	63.1%	-14.6%		-12.1%	11.4%	7.5%	6.4%		-12.8%	9.8%	16.4%	2.3%	
TAXES		13.4	12.7	20.8	10.6	57.6	9.4	8.7	10.2	10.8	39.0	10.4	11.4	13.3	13.6	48.8
Tax Rate		25.0%	25.0%	25.0%	15.0%	22.2%	15.0%	12.4%	13.6%	13.6%	13.6%	15.0%	15.0%	15.0%	15.0%	15.0%
OTHER AFTER TAX		17	(17.5)	-	(11.0)	(26.8)	(25.0)	-	-	-	(25.0)	-	-	-	-	-
MINORITY INTERESTS		2.7	3.0	2.7	2.4	10.7	1.8	2.0	2.0	2.0	7.8	2.0	2.0	2.0	2.0	8.0
NET INCOME - CONT OPS		35.9	43.1	59.7	59.0	197.7	51.3	58.9	62.6	66.8	239.6	57.0	62.8	73.4	75.1	268.3
% Total Revenue		15.7%	16.9%	21.7%	22.0%	19.2%	19.9%	21.4%	21.9%	22.4%	21.4%	20.1%	21.1%	23.3%	23.6%	22.1%
% Change Y/Y		81.9%	57.9%	69.7%	71.4%	69.5%	42.9%	36.8%	4.9%	13.2%	21.2%	11.0%	6.6%	17.2%	12.5%	14%
% Change Q/Q		4.4%	20.0%	38.6%	-1.2%		-13.0%	14.8%	6.3%	6.6%		-14.7%	10.2%	16.9%	2.4%	
NET INCOME - TOTAL		35.9	60.6	59.7	70.0	226.2	76.3	58.9	62.6	66.8	264.6	57.0	62.8	73.4	75.1	268.3
% Total Revenue		15.7%	23.7%	21.7%	26.1%	22.0%	29.6%	21.4%	21.9%	22.4%	23.7%	20.1%	21.1%	23.3%	23.6%	22.1%
% Change Y/Y		81.9%	122.2%	69.7%	103.4%	94.0%	112.5%	-2.8%	4.9%	-4.6%	17.0%	-25.3%	6.6%	17.2%	12.5%	14%
% Change Q/Q		4.4%	68.8%	-1.5%	17.2%		9.1%	-22.8%	6.3%	6.6%		-14.7%	10.2%	16.9%	2.4%	
SHARES		222.1	221.0	220.4	222.1	221.4	223.9	224.7	225.1	225.5	224.8	225.9	226.3	226.7	227.1	226.5
EPS - CONT OPS		\$ 0.16	\$ 0.19	\$ 0.27	\$ 0.27	\$ 0.89	\$ 0.23	\$ 0.26	\$ 0.28	\$ 0.30	\$ 1.07	\$ 0.25	\$ 0.28	\$ 0.32	\$ 0.33	\$ 1.18
% Change Y/Y		72.5%	55.6%	72.3%	72.1%	67.5%	41.8%	34.5%	2.7%	11.5%	19.4%	10.1%	5.8%	16.3%	11.8%	11.1%
% Change Q/Q		4.8%	20.6%	39.0%	-2.0%		-13.7%	14.4%	6.2%	6.4%		-14.8%	10.0%	16.7%	2.2%	
EPS - TOTAL		\$ 0.16	\$ 0.27	\$ 0.27	\$ 0.32	\$ 1.02	\$ 0.34	\$ 0.26	\$ 0.28	\$ 0.30	\$ 1.18	\$ 0.25	\$ 0.28	\$ 0.32	\$ 0.33	\$ 1.18
% Change Y/Y		72.5%	118.9%	72.3%	104.2%	91.7%	110.8%	-4.4%	2.7%	-6.0%	15.2%	-26.0%	5.8%	16.3%	11.8%	0.6%
% Change Q/Q		4.8%	59.6%	-1.2%	16.3%		8.2%	-23.1%	6.2%	6.4%		-14.8%	10.0%	16.7%	2.2%	
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Rating	FBRC Research Distribution ¹	FBRC Banking Services in the past 12 months ¹
Buy (Outperform)	49.4 %	19.1 %
Hold (Market Perform)	44.3 %	7.3 %
Sell (Underperform)	6.3 %	2.2 %

⁽¹⁾As of midnight on the business day immediately prior to the date of this publication.

A description of the five-tiered rating system used prior to October 11, 2002, can be found at <http://www.fbrcorp.com/disclosurespre10702.asp>.

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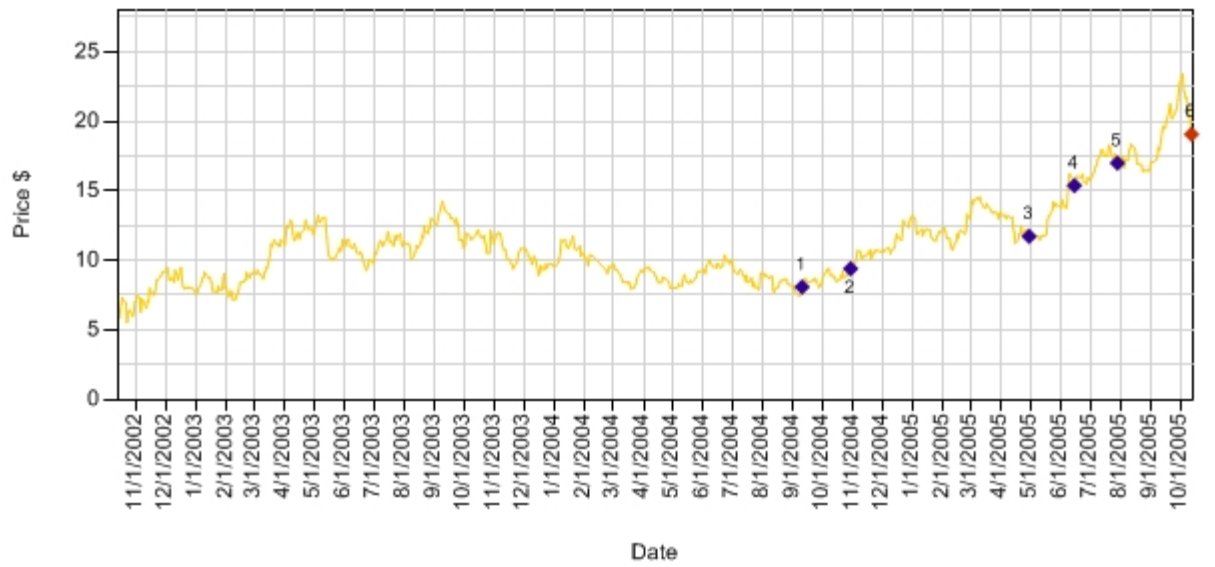
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WFR Performance



- | | | |
|-------------------------------|-----------------------------|-----------------------------|
| Close | Split | 4: \$14.00 p/t H - 06/14/05 |
| Buy (incl. Outperform, Accum) | 1: \$9.00 p/t H - 09/09/04 | 5: \$15.00 p/t H - 07/28/05 |
| Hold (incl. Mkt Perform) | 2: \$10.00 p/t H - 10/29/04 | 6: \$15.00 p/t S - 10/13/05 |
| Sell (incl. Underperform) | 3: \$11.50 p/t H - 04/29/05 | |